

Spectrum	
Income Statement	
For the Month Ending November 30, 2017	
Income	
Sales Revenue	
Online Sales	3,862.61
Trade Show Sales	100,784.85
Sales Contract	14,284.28
Other Income	0.00
Total Income	118,931.74
Cost of Goods Sold	16,303.00
Gross Profit	102,628.74
Expenses	
Fixed Expenses	
Utilities Expense	586.00
Rent Expense	2,000.00
Interest Expense	3,751.39
Insurance Expense	75.00
Total Fixed Expenses	6,412.39
Variable Expenses	
Salaries Expense	19,045.71
Social Security Tax Expense	1,629.98
Medicare Tax Expense	381.21
State Unemployment Tax Expense	1,028.47
Federal Unemployment Tax Expense	210.32
State Sales Tax Expense	7,325.32
Charitable Donations	5,232.37
Other Expenses	0.00
Total Variable Expenses	34,853.38
Total Expenses	41,265.77
Net Income	61,362.97